

VACANCY ANNOUNCEMENT — BIZEL SALES EXECUTIVES

Company: Alphaxy Holdings Limited

Product: BIZEL-BUSINESS MANAGEMENT SYSTEM

Position: Sales Executive – Field Operations

Location: Tanzania(Dar es salaam, Dodoma,Mbeya,Mwanza and Arusha) – Field Operations

Alphaxy Holdings Limited is expanding the **Bizel Sales Team** and is seeking smart, disciplined, professional and performance-driven individuals capable of representing Bizel effectively in the market.

Key Responsibilities

- Acquire, onboard and support new Bizel customers within assigned territories.
- Educate business owners on the use of Bizel and clearly demonstrate its business value.
- Conduct field sales activities under the direction and supervision of **Bizel Field Coordinators**.
- Follow up onboarded customers to encourage product usage, activation and retention.
- Meet assigned daily, weekly and monthly performance targets.
- Submit accurate field activity and customer acquisition reports as required.
- Represent Bizel professionally and maintain high standards of integrity, confidentiality and customer service.
- Perform other reasonable sales and field responsibilities assigned in connection with Bizel operations.

Minimum Requirements

- **Diploma or Bachelor's Degree** from a recognized institution.
- At least **one (1) year of proven sales experience**.
- Ability to learn and understand a new technology or product within a short period.
- Ability to **learn, explain, demonstrate and train other people** effectively.
- Strong communication, presentation and interpersonal skills.
- Must be **smart, confident, disciplined, presentable and results-oriented**.
- Comfortable working in the field and operating under performance targets.
- Ability to follow instructions and work effectively with Field Coordinators and the wider Bizel team.
- High level of honesty, professionalism and responsibility when handling company information and interacting with customers.

Performance & Compensation

This is a **performance-driven sales position**. Performance will be assessed against agreed sales, customer acquisition, activation, retention and other applicable performance indicators.

Compensation, commissions and/or incentives applicable to successful candidates shall be determined in accordance with the individual's employment or engagement agreement and applicable company policies.

Performance incentives are **not automatic or guaranteed** and will be subject to achievement and verification of the applicable performance requirements communicated by the Company.

Important Employment & Legal Notice

Submission of an application, participation in an interview, training, assessment or selection process **does not constitute an offer or guarantee of employment.**

Only candidates who successfully complete the Company's recruitment and selection process and receive formal written confirmation from Alphaxy Holdings Limited shall be considered appointed or engaged.

Successful candidates will be required to comply with applicable **employment/engagement terms, confidentiality obligations, data-protection requirements, company policies, professional conduct standards and lawful instructions** issued by authorized Bizel management and Field Coordinators.

All customer information, business information, sales records, training materials, system access credentials and other non-public information obtained through the role must be treated as confidential and used only for authorized company purposes.

Candidates and staff must not misrepresent Bizel, Alphaxy Holdings Limited, its products, prices, partnerships or services; make unauthorized commitments on behalf of the Company; collect unauthorized payments; misuse customer information; falsify onboarding or performance records; or engage in fraudulent, dishonest or unethical conduct.

Any commissions or incentives shall be based on **verified qualifying performance** in accordance with the applicable written terms. Fraudulent, duplicate, fictitious, unauthorized or otherwise non-qualifying customer acquisitions will not qualify for performance incentives.

The Company reserves the right to verify qualifications, employment history, references and other information provided by applicants, subject to applicable law and consent requirements.

Alphaxy Holdings Limited reserves the right to amend, suspend or cancel the recruitment process where reasonably necessary. Any appointment or engagement arising from this recruitment shall be governed by the final written agreement between the Company and the successful candidate and by applicable laws of Tanzania.

Alphaxy Holdings Limited is an equal-opportunity employer. Recruitment decisions will be based on legitimate job requirements, qualifications, capability and suitability for the role.

We are not looking for people who simply want a position — we are looking for people who can learn fast, execute professionally and deliver measurable results.

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How to Apply

Interested and qualified candidates should complete the official Bizel Sales Executive Application Form and upload their updated CV.

<https://forms.gle/6ikTkzntVUqUWWdGA>

Application Deadline: 23 September 2026

Only shortlisted candidates will be contacted for the next stage of the recruitment process.

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